

Message Text

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PAGE 01 ABU DH 01980 200956Z

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ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 /026 W

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FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC IMMEDIATE 4644

S E C R E T ABU DHABI 1980

EXDIS

E.O. 11652: GDS

TAGS : MASS, TC

SUBJECT : UAE DEFENSE FORCE REQUEST FOR FMS CASH SALES

REF: STATE 178831

1. EMBASSY APPRECIATES PROMPT RESPONSE REFTEL TO SUBJECT REQUEST FROM UAE DEFENSE FORCE RE FMS SALES. PRIOR MAKING FURTHER REQUIRED CONTACT WITH DEFENSE FORCE OFFICIALS, HOWEVER, WE BELIEVE IT WOULD BE APPROPRIATE TO HAVE IN HAND SOME COST FIGURES (EVEN IF THESE HAVE TO BE ROUGH ESTIMATES FOR TIME BEING) FOR ITEMS WE PREPARED PROVIDE. THIS PARTICULARLY TRUE IN CASE OF MOST PRESSING ITEM--THE WEBBING. IN THIS CONNECTION, WE CERTAIN THAT WHAT IS DESIRED IS THIRTY-THOUSAND OF EACH ITEM. WE WILL CONFIRM THIS AT NEXT MEETING BUT WE FEEL SURE UAEDF OFFICIALS WILL IMMEDIATELY WISH TO KNOW APPROXIMATE COST OF WEBBING BEFORE GIVING US GO-AHEAD TO PREPARE LETTER OF OFFER.

2. RE M-16, COST FIGURES AGAIN WOULD BE HELPFUL -- INCLUDING THOSE FOR ADDITIONAL ITEMS MENTIONED REFTEL -- BUT GIVEN LONG LEAD TIME (AND FACT THIS MAY RESULT IN PURCHASE OF WEST GERMAN ALTERNATIVE) NEED IN THIS CASE IS LESS IMMEDIATE. RE DELIVERY SCHEDULE FOR RIFLES, WHILE WE DO NOT YET KNOW IF THIS WILL BE PROBLEM, IN ANTICIPATION OF THAT POSSIBILITY, IS THERE ANY CHANCE THAT A PORTION OF TOTAL ORDER (EVEN RELATIVELY SMALL NUMBER FOR TRAINING OR CEREMONIAL USE) MIGHT BE AVAIL-

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ABLE IN SHORTER TIME FRAME THAN THAT CITED IN REFTEL?

3. ONCE ABOVE INFORMATION IN HAND, WE WILL APPROACH
UAEDF AND PROVIDE COMPREHENSIVE RESPONSE TO VARIOUS
POINTS RAISED REFTEL.
STERNER

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NNN

Message Attributes

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Decaption Note: 25 YEAR REVIEW
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Disposition Authority: greeneet
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Disposition Event:
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